

Minutes of Board Meeting held at Bull Bay Golf Club

Wednesday 2nd December 2024 16:00

Present: Richard O Jones, ROJ, Nicky MacKenzie, NM, David Proud, DP, Jon Bingham, JB, Steve Bebbington, SB.

1. Finance

Following receipt of management accounts from Williams Denton, Accountants for the 6 months to 31/10/24 SB presented the results to the directors. YTD the club has generated a small surplus, which when compared to prior years is most encouraging. Bar income and shop income were both down, however revenues were buoyed by excellent green fee income already up on last years full year performance. Costs continue to be managed aggressively and will continue to be so given the forthcoming increases to NMW and Employers NI in 2025. It was agreed that a short summary of performance would be issued to members.

2. Greens

The condition of the course and the excellent state of the greens, particularly given the time of year was acknowledged. A discussion was held in respect of the condition of the club's machinery and where it was felt it was in some instances poorly maintained and in poor condition. Huw Jones continues to provide excellent support to the CoG and directors and has formulated a detailed assessment of our likely needs during 2025. Options for replacement of some machinery are being considered.

3. Membership 2025

Work is now at an advanced stage and it is hoped to publish membership rates for 2025 - 2026 in the coming weeks. This will include details of new categories, new payments arrangements to replace fairway credit along with details in respect of corporate sponsorship.

4. Linked financial opportunities

In line with the above reference to corporate sponsorship the directors are currently discussing further income generating possibilities through events and also on course / driving range advertising.

5. Energy savings project

Having gone through the tender process a suitable contractor has now been identified, and discussions are underway to finalise plans in respect of solar PV for the golf club. Grant monies have been received and it is hoped work will start in Q1 2025.

6. Club V1

The changeover from BRS to Club V1 has now been completed. Whilst there were some minor teething issues these now appear to have been resolved. The board is currently reviewing a cloud based till system which will hopefully avoid the till availability issues encountered in recent days.

7. Practice nets

These have been out of action for some time on health and safety grounds. Those nets have now been condemned, and new replacement needs have been received. Fabric committee are to shortly undertake the work to erect the nets whilst in addition strengthening the structure of the frame.

8. Course rating

As members may be aware, the club was visited on 28th October by Wales Golf to re-rate the course. Whilst no firm date has yet been given to receive the revised rating it is hoped that this will be before the end of 2024.

9. Driving range

Work has recently been carried out to improve the area immediately in front of the driving bays. Whilst not fully completed yet, the exercise recovered approximately 1500 balls which were not previously accessible due to the state of the ground. Fabric committee, in conjunction with CoG will take up responsibility for continuation of work in this area. A large amount of hardcore material is still needed for this area and ideas are sought for assistance here.

10. Shell Rhosgoch

Discussions remain ongoing here with no confirmed date yet to undertake the work to decommission the pipes. Fabric committee have prepared a bill of quantities to gain an idea of any potential future contingency requirements and to give an indication to Shell that they will not simply be released from their liability.

11. Insurance

The directors recently took the decision to move away from their insurer NFU to a new provider. The new arrangements will provide a saving initially in year 1 of around £2,800 and provide cover more befitting of a golf club facility.

12. Brewery

The existing supplier arrangements for bar products is due for review in March 2025. The directors are already in discussion with alternative suppliers to effect a more favourable deal.

13. Welsh Seniors Open

Due to take place in June 2025 this matter will be discussed at a management meeting to be held on 9th December and which will involve various Chairs, Captain, Lady Captain and President.

14. Irrigation tank

Following a recent inspection of the club's irrigation system, the directors have been advised that our existing tank is in a poor state of repair. Options are being considered with input sought from membership.

15. Bar prices

December sees the reduction in price across our range of beers, lagers, cider and wine. These offers will not attract the usual membership discount. It has been agreed by the directors that this offer will remain in place throughout January 2025.

16. AOB

Due to poor accessibility to locker rooms, particularly on Mondays through the winter consideration is being given to how best access can be maintained without compromising the security of the clubhouse.

17. AOB

The club has been asked to hold a children's tournament during 2025 which carries the "Faldo" name. At this stage details are minimal and members will be updated when more information comes to hand.

18. AOB

The 2026 Eisteddfod is due to take place on the island and planning is underway to raise money to support the event. The club may assist here with some form of charity competition. Details will be provided in due course