

BBGC Board Meeting held 20th August 2025 at 17.30

Present: Nicky MacKenzie (NM), Ian Norgain (IN), Charles Jones (CCJ), Jon Bingham (JB), Steve Bebbington (SB)

Apologies: Mark Smith (MS)

1. Pro - Am Summary

This event was held on Monday 11th August at BBGC and was well attended with 17 professional golfers taking part and a total of 68 players. In financial terms the club made a small profit on the day which was a positive factor given the event did not have a sponsor on this occasion. Thanks go to Jon Bevan and Mike Daly for their contribution and to those staff who were able to help on the day. Anyone interested in sponsoring this event in the future is asked to contact the Club.

2. Open Week Summary

At the time of writing, the board do not have full information as to how the club performed during the Open Week. The weather was largely favourable during the week, and the Texas Scramble held on the Friday was successful as usual. A great deal of planning goes into this period and grateful thanks are given to all those staff and volunteers who were able to make it a success. The analysis of the Open Week is vitally important in order to give our Club the profile it deserves. The directors have received an offer of support from Margaret Stretton and Gill Williams to undertake this exercise. Ian Norgain has also offered to help out.

3. Draft Year-End Accounts to 30th April 2025

We have recently received these from our accountants Williams Denton for review and approval. Some real positive progress here whilst acknowledging there is still work to do in certain areas. On the back of current bank position, the directors have taken the decision to repay the outstanding bank loan, which has been paid off 10 months ahead of schedule

- Turnover up from £547,034 to £582,485. Whilst membership fees were slightly up on prior year the main increase in income came because of the uplift in green fees, up £35,000 on prior year to £148,155
- Bar income was down on prior year. This is now seen as a trend and is being investigated.
- Shop income was down but only slightly on prior year
- Expenditure - the end of year figure was virtually identical to prior year at £578,415, and given the increases to National Minimum Wage, utility and supplier costs during the year, the directors see this slowdown in cost increases as encouraging.
- Shop, bar, course admin and cleaning wages, light and heat costs were all reduced from prior year figures.

4. Management Accounts for the period 1/5/25 - 31/07/25 - figures received are representative of our Q1 performance.

Membership fees are divided over the 4 quarters and as such we seen an average figure each quarter.

Green fees were excellent in this period, up £12K on prior year to £74,243.

Driving range income, buggy income and shop income all showed healthy increases.

We did see some catering income during this period. However, and whilst the figures were minimal, the club did see a positive return in this area.

Flat rental income and kitchen rental income has ceased in the short term.

Wages are down generally from the comparable period last year and whilst clubhouse and maintenance costs are evident these are not truly reflective given the great work undertaken by the Fabric Committee.

Electricity costs have been largely stable following renegotiation of contract at back end of 2024 and which will be reduced now that our Solar PV system is operational.

In summary the club reported a surplus in Q1 of £30,062. This is typical of this period and should and provides the club with a degree of financial stability as we go into Autumn / Winter.

5. Greens Committee update

MS was absent from this meeting, so a copy of their report was requested to provide a full update at the next meeting. It was acknowledged that the greens were slow given the time of year. This is due to the reluctance to cut in the dry period and the risk of burning to the surfaces, something the greens team have managed to avoid so far.

The driving range ball dispenser continues to be problematic, this being the case since purchase in May 2024. Enquiries are being made to source a reconditioned or new machine subject to cost. This needs to be done with some urgency.

6. House update

CCJ advised that some staff had been absent sick in recent days, and this had put pressure on the team. Thanks were extended to those who were able to assist at short notice. There are still some logistical issues to be ironed out with regard to the effective ordering of stock by the team. CCJ is reviewing this. The lack of a new catering franchise is still under discussion, and the directors are shortly to meet with the accountants to discuss this so we can devise a plan for 2026. CCJ stated that he had received some advice and guidance from our member Mike Hulme in relation to catering legislation. Mike is thanked for his input.

7. Club V1

Many complaints have been voiced in recent months about the Club V1 system and whether it is fit for purpose, particularly regarding our tee booking and buggy booking. As a result of the degree of negativity voiced, research has been undertaken to the practicalities of returning to BRS platform and the associated costs. Whilst Club V1 is an absolute necessity in the management of the Clubs data and accounting, and will be retained for this purpose, the directors agreed that the tee booking platform was not effective and as such a return to BRS will take place as soon as is practical. Competitions will continue to be processed through Club V1 as the 2 systems can communicate. BRS will be used for tee booking only.

8. Sponsorship update

SB advised that work is currently underway to attract new sponsors. Discussions are at an advanced stage regarding the new score cards, and it is hoped to get these to print very shortly. IN and MS are in discussion

with two potential sponsors for this.

Discussions are also being held to obtain signage for placement around the course and which will provide information on each of the tees. A sponsor has been secured for our first hole signage already and the directors are hopeful more will follow quickly

9. Shell pipeline

Further to previous minutes the board have now received a detailed note from lawyers and which gives a positive indication on how to take matters forward. MS is to write to Shell and their agents to pursue this further.

10. Score cards

Following input from Chair of Handicaps amended wording has now been prepared and agreed for inclusion on the new score cards.

11. Member Survey

No developments here. JB to update at next meeting

12. Fabric Committee

Recent exercise to improve appearance of driving range and area surrounding has been undertaken.

Closer has been replaced on ladies locker room door.

Greens staff have requested a move back to their previous rest facilities. FC have been asked to help in clearing this space out so this can be achieved before end of October 2025.

13. Presidents working group

This was set up recently to work on a membership fee package / structure for next year without compromising on the level of revenue required to sustain and ideally grow the club's membership. A full update and proposal for consideration has been requested by the end of September 2025. Those involved in this group are thanked for their contribution.

AOB

Having recently been approached by **Club Screens**, minuted previously, the directors have agreed to progress this with a financial contribution of £2,000 from Competitions. This will shortly see screens positioned in the lounge detailing competition winners, past and current dignitaries and other information pertaining to the club. We have been designated a flagship club given that we will be the first club in the area to have such a facility.

Meeting closed 20.10

Next meeting to be held Monday 22nd September 2025 at 17.30