

Minutes of Directors Board Meeting held at Bull Bay Golf Club.

Monday 16th March 2026 at 17.45

Attending: Jon Bingham (Captain), Richard O Jones (Vice Captain), Nicky Mackenzie (NM), Ian Norgain (IN), Steve Bebbington (SB)

Apologies; Charles Jones (CCJ)

Minutes of the Previous Meeting

The minutes of the previous meeting were approved, having been proposed by NM and seconded by the Captain. They will now be uploaded to the Club website.

1. Finance Update

SB advised that the Club's current cash position is challenging, which is typical for this time of year, particularly following significant expenditure on the pathway and drainage works around the course.

The Club is still awaiting receipt of grant funding, which is expected within the next 10 days and will help replenish cash reserves.

As previously reported, the poor winter weather has had a significant impact on the Club's ability to generate income. This is reflected in the management accounts for the quarter ended 31 January 2026.

Quarter to 31 January 2026 (compared with the same period in 2025)

- Green fees increased by **19.6%** to **£10,527**
- Bar income increased by **24.07%** to **£21,864**
- Shop income increased by **29.07%** to **£4,484**
- Bar wages decreased by **6.09%** to **£7,832**
- Total bar expenditure increased by **10.8%** to **£16,074**
- Total shop expenditure increased by **18.8%** to **£13,724**
- Total course expenditure increased by **24.83%** to **£45,461**
- Administration wages decreased by **76.72%** to **£1,417** (this will increase following Alan Hart's appointment)
- Electricity costs decreased by **36.15%** to **£3,952**
- Total expenditure increased by **6.44%** to **£121,123**

The Club reported a **quarterly deficit of £35,829**, compared with a **£30,845 deficit** for the same period in 2025.

Despite this, the Club remains in a **year-to-date surplus of £9,275**, with one accounting period remaining in the current financial year.

A further summary of the Club's financial performance will be presented by the Club's accountants, Williams Denton, at the forthcoming AGM.

In light of the significant number of projects completed during the current financial year, it was agreed that a short-term embargo on discretionary spending would be introduced. A number of priority projects remain under consideration, and careful thought will be given to the timing and affordability of both existing and any new initiatives.

2. House

The front entrance door to the clubhouse continues to present problems, largely due to the effects of strong winds. This creates access difficulties for both able-bodied and disabled visitors.

The Directors are currently exploring grant funding opportunities to provide a more suitable entrance solution, while also considering options to create a sheltered entrance area.

The flat at the rear of the clubhouse remains vacant, following a deliberate decision taken by the Directors in Autumn 2025. It is now considered appropriate to revisit opportunities to generate income from the property. While operating it as an Airbnb is not considered financially viable due to the associated costs, short-term letting options will be investigated.

Following the recent improvements to the driveway, the Directors also agreed to consider enhancements to the car park layout, including improved parking bay spacing and disabled parking provision. Cost estimates are currently being obtained.

Attendance at the monthly quiz nights has declined in recent months. As they are currently held on Friday evenings, consideration is being given to moving them back to either a Wednesday or Thursday evening. A further update will be provided in due course.

3. Greens

Further landscaping work has recently been completed behind the 17th tee. It is hoped that this area will be planted with wildflower seed in the coming weeks.

A protective barrier will also be installed behind the tee as a health and safety measure.

4. Annual General Meeting

The Annual General Meeting will take place on **Friday 27 March at 7.00 pm**.

The Annual Report is currently being finalised and will be presented to members at the meeting.

There were no questions submitted for discussion at the AGM.

Meeting closed: 7.15 pm.